

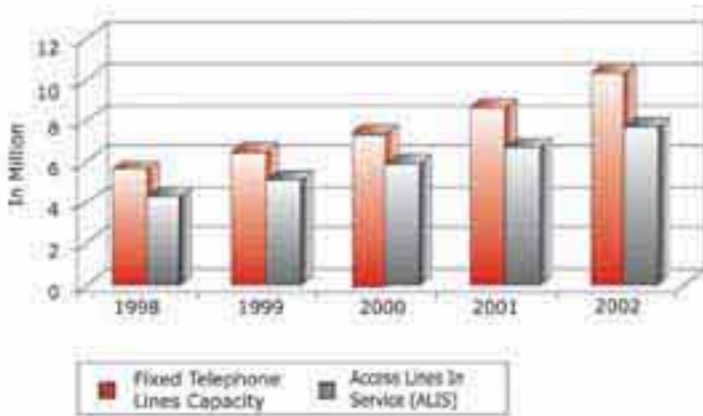
One aim...

Improving Customer Confidence

FINANCIAL HIGHLIGHTS

Year-on-Year Key Figures
In LE millions except per share data

| | December 2001 | December 2002 |
|-------------------------------------|---------------|---------------|
| Net sales revenue | 6,088 | 6,219 |
| Gross profit | 4,215 | 4,286 |
| EBITDA | 3,418 | 3,298 |
| EBIT | 1,709 | 1,283 |
| Net profit before taxes | 1,338 | 791 |
| Net profit after taxes | 1,338 | 791 |
| Cash flow from operating activities | 1,382 | 1,998 |
| Cash flow from investing activities | -1,674 | -2,001 |
| Cash flow from financing activities | -619 | -291 |
| Net cash flow for the period | -911 | -294 |
| Earning per share (LE) | 7.82 | 4.62 |



*Transition period for 6 months



*Transition period for 6 months



*Transition period for 6 months



*Transition period for 6 months



*Transition period for 6 months



*Transition period for 6 months



*Transition period for 6 months